

# ORION @ Chemicals

## A Perfect Solution for the Chemical Industry!

Orion @ Chemicals is a powerful end-to-end collaborative business integration solution for the chemical business, modeled on ERP II.

It is designed to meet the complex requirements of managing virtually any chemical business, such as organic-and-inorganic products, man-made fibres, fertilizers, polymers, pesticides, and so on. It is suited for all sizes of business, ranging from medium size businesses, to large industry multi-locational, multi-division operations with multiple product mixes and manufacturing schedules.

Orion @ Chemicals addresses your specific chemical business needs:

- process planning
- integration with process control system
- management of the production of dangerous materials
- material safety data sheet management
- quality control tracking
- production security
- purchase-sales-inventory analysis
- consignment sales tracking
- credit control

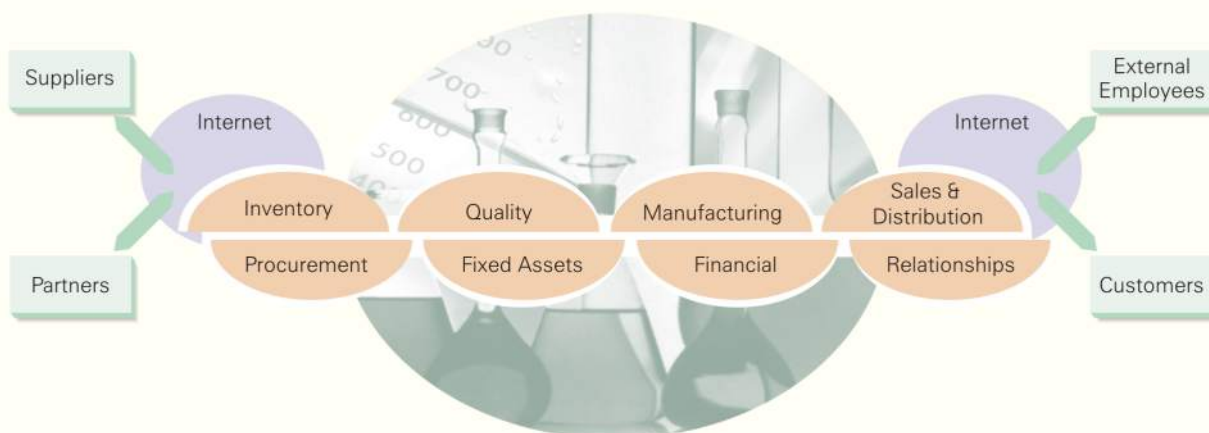
## Understanding Your Business

With Orion @ Chemicals, you get years of domain expertise built into our solution from the insights of experts who have worked with leading names in the chemical business.

The outstanding benefits include:

- responsiveness in product pricing
- decision support tool available for management analysis
- reduce manufacturing costs and management overheads
- reduce order-to-ship time
- increased resource utilization
- analysis of production yields
- streamline procurement of raw materials
- credit ageing analysis
- post-dated cheque management
- multi-currency handling

## ORION @ Chemicals



# Just right for Chemical!

## Manufacturing

### Concerns

Material availability  
Material quality  
  
Wastage  
  
Fewer operating days due to downtime  
Capacity utilization / planning  
High operating costs  
Reduction of cycle times

### ORION @ Chemicals Features

Material Requirement Planning  
Stage-wise parameterized quality assurance  
Production variance and wastage analysis  
Preventive maintenance  
  
Production planning  
Raw material usage across products  
Forecasting and scheduling

### Benefits

Cost saving  
Lesser rejects  
  
Optimal raw material utilization  
Reduce lost orders  
  
Better productivity  
Cost control  
Better productivity

## Sales and Distribution

### Concerns

Better credit control  
Stock availability at location against orders booked  
Tracking collections/ sales returns  
Handling supply chain  
Real-time order tracking  
Handling price competition  
Delivery v/s order reconciliation  
Billing

### ORION @ Chemicals Features

Credit check  
Goods tracking  
  
Sales reports  
  
Forecast and performance comparisons  
Web enabled Sales order management  
Cost control by integration  
Delivery note  
  
Invoicing feature

### Benefits

Prevent losses  
Customer satisfaction due to product availability  
Better control  
  
Gain in competitiveness  
Effective sales forecasting  
Gain in market share  
Adherence to delivery commitments  
Shorter cycle times

## Inventory

### Concerns

Excess out-of-stock  
Material tracking  
Costing  
Rejected RM accounting  
Batch tracking  
Storage of hazardous material  
Inventory changes  
Reduction of inventory

### ORION @ Chemicals Features

Triggers and alerts  
Shipment advice  
Landed cost calculation  
Supplier returns  
Effective batch tracking  
Warehouse management  
  
Inventory reports  
Inventory reports

### Benefits

Better inventory management  
Effective material tracking  
Better cost control  
Better cost control  
Reduction in losses  
Reduction in losses  
Optimized inventory  
Optimized inventory

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